



**HEADQUARTERS ALLIED JOINT FORCE COMMAND NAPLES**  
**QUARTIER GENERAL DU COMMANDEMENT INTERALLIE**  
**DE FORCES INTERARMEES NAPLES**

**FINANCE DIRECTORATE (J8)**  
**PURCHASING & CONTRACTING BRANCH**

**Via Madonna del Pantano snc, 80014 Giugliano in Campania,  
Loc. Lago Patria, Naples, Italy**

---

**Our Ref:** JFCNP/FINDIR (J8)/P&C/RB/23

**Tel:** +39 081-721-3732

**Date:** 08 February 2024

**NCN:** 433 + ext 3732

---

**TO:** BC's Distribution List for International Competitive Bidding

**Subject:** **Notification of Intent (NOI) to issue an Invitation for International Bidding (IFIB) to award a contract for the Supply of Electricity Power and Natural Gas at JFC Naples.**

**REFERENCE:** Bi-SC Procurement Directive 060-070, dated 30 June 2015, Annex C.

1. In accordance with the stipulations of the Bi-SC Procurement Directive 060-070 dated 30 June 2015, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release.

**IFIB reference number:** ACO-NAP-24-12.

**Title of IFIB:** Supply of Electricity Power and Natural Gas at JFC Naples.

**Requirement:** The purpose of this Invitation for International Bidding (IFIB) is to award a Contract for the Supply of Electricity Power and Natural Gas at JFC Naples. The Contractor shall be responsible for the delivery of the services, the management and the technical requirements. All services rendered shall be performed in full compliance with the applicable Italian rules, under the Italian Regulatory Authority for Energy, Networks and the Environment (Autorità di Regolazione per Energia Reti e Ambiente, ARERA).

**Type of contract:** Indexed-Fully Floating Price, Indefinite Delivery/Indefinite Quantity (ID/IQ) Contract.

**Period of performance:** 01 July 2024 – 30 June 2026 (24 months). Contract Authority obtained from the Budget Committee as per para. 5-13 b. of the above mentioned directive.

**Bidding procedure:** Lowest price technically compliant.  
The ACO eBid Portal will be used for the competition  
The URL: <https://aco.procureware.com>  
"Eligible firms who are interested to participate in this competition are invited to apply for registration on the ACO eBid portal unless they already hold the status of approved/registered vendor".

Funding:

NATO Military Budget:

Electricity Power

2024	JFC 104.2024.721321.AS.IH1.JA1.401.AH1.000.100.000
	HN Z01.2024.721321.ZN.IH1.000.000.000.000.100.000
2025	JFC 104.2025.721321.AS.IH1.JA1.401.AH1.000.100.000
	HN Z01.2025.721321.ZN.IH1.000.000.000.000.100.000
2026	JFC 104.2026.721321.AS.IH1.JA1.401.AH1.000.100.000
	HN Z01.2026.721321.ZN.IH1.000.000.000.000.100.000

Natural Gas

2024	JFC 104.2024.721331.AS.IH1.JA1.401.AH1.000.100.000
	HN Z01.2024.721331.ZN.IH1.000.000.000.000.100.000
2025	JFC 104.2025.721331.AS.IH1.JA1.401.AH1.000.100.000
	HN Z01.2025.721331.ZN.IH1.000.000.000.000.100.000
2026	JFC 104.2026.721331.AS.IH1.JA1.401.AH1.000.100.000
	HN Z01.2026.721331.ZN.IH1.000.000.000.000.100.000

The estimated contract value of the contract is 15,500,000.00 EURO.

Classification:

NATO UNCLASSIFIED.

Issue Date:

11 MAR 2024.

Closing Date:

22 APR 2024.

Eligibility:

*Eligible sources are restricted to **Governmental or Commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations, (3) that have performed at least two contracts within the last five years substantially similar in scope to the requirement described in the solicitation, and (4) that are legally authorized, at the time of the bidding and afterwards in the event of contract award, to operate the services described in this solicitation in the country where the services described in this solicitation shall be provided (i.e. Italy).***

*This invitation to bid is not open to (1) Joint Venture and or any type of temporary grouping of companies (2) Consortium of firms/companies.*

Delivery location(s):

Headquarters Joint Force Command Naples.

Partial bidding:

Is not authorized.

Web site:

<https://shape.nato.int/financeandacquisition/page136374522>  
<https://aco.procureware.com>. Interested firms are invited to apply for registration on the ACO procureware portal unless they already hold status of approved vendor on the portal.

2. JFC HQ Naples will directly submit this IFIB to all potential bidders via the ACO Electronic Bidding Portal (<https://aco.procureware.com>) and will provide a short information notice of the tender documents on the Web sites above. Firms that have already been identified are listed in the NOI annex.

3. NATO Delegations are hereby invited to nominate, **by email before 07 MAR 2024**, the name, full address, Point of Contact, telephone and facsimile number, of other potential bidders established within their respective country. This and any other correspondence hereto is to be addressed to:

**HQ JFC Naples Finance Directorate (J8) - Purchasing & Contracting Branch**

Riccardo BUONFINE, Lt Col, ITA-Army, Contracting Officer  
Via Madonna del Pantano, Loc. Lago Patria  
80014, Giugliano in Campania, (Naples) ITALY  
Tel: +39 081 721 3732  
e-mail: [Riccardo.BUONFINE@jfcnp.nato.int](mailto:Riccardo.BUONFINE@jfcnp.nato.int)

Cc

Mrs. Adriana RUSSO, B4 NIC, Contract Administrator  
Via Madonna del Pantano, Loc. Lago Patria,  
80014, Giugliano in Campania, (Naples) ITALY  
Tel: +39 081 721 6540  
e-mail: [Adriana.RUSSO@jfcnp.nato.int](mailto:Adriana.RUSSO@jfcnp.nato.int)

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in the Annex to this NOI.

[original signed]

---

signature

Riccardo BUONFINE  
Lt Col ITA Army  
Contracting Officer

## DISTRIBUTION LIST FOR NOIs (NS LAN - CRONOS)

### NATO DELEGATIONS/IS:

NAME	NS E-mail address
Mailbox Albanian Delegation	albanian.delegation@HQ.NATO.INT
Mailbox Belgian Delegation	BE.DEL@HQ.NATO.INT
Mailbox Bulgarian Delegation	BU.DEL@HQ.NATO.INT
Mailbox CA Joint Delegation	CA.DEL@HQ.NATO.INT
Mailbox Croatian Delegation	croatian.delegation@HQ.NATO.INT
Mailbox Czech Delegation	CZ.Del@HQ.NATO.INT
Mailbox Danish Delegation	DA.Del@HQ.NATO.INT
Mailbox Estonian Delegation	ES.DEL@HQ.NATO.INT
Mailbox Finnish Delegation	sanomat.NAE@gov.fi
Mailbox French Del - Section Finances	FR.DelFIN@HQ.NATO.INT
Mailbox German Delegation	GE.Del@HQ.NATO.INT
Mailbox Greek Delegation	GR.Del@HQ.NATO.INT
Mailbox Hungarian Delegation	HU.Del@HQ.NATO.INT
Mailbox Icelandic Delegation - Milrep	IC.Del@HQ.NATO.INT
Mailbox Italian Delegation	ditd1@HQ.NATO.INT
Mailbox Latvian Delegation	LG.DEL@HQ.NATO.INT
Mailbox Lithuanian Delegation	LH.DEL@HQ.NATO.INT
Mailbox Luxembourg Delegation	LU.Del@HQ.NATO.INT
Mailbox Montenegrin Delegation	mbx.montenegrin-delegation@hq.nato.int
Mailbox North Macedonian Delegation	NorthMacedoniaDelegation@hq.nato.int
Mailbox Netherlands Delegation	NL.Del@HQ.NATO.INT
Mailbox Norwegian Delegation	NO.Del@HQ.NATO.INT
Mailbox Polish Delegation	PL.Del@HQ.NATO.INT
Mailbox Portuguese Delegation	PO.Del@HQ.NATO.INT
Mailbox Romanian Delegation	RO.DEL@HQ.NATO.INT
Mailbox Slovak Delegation	LO.DEL@HQ.NATO.INT
Mailbox Slovenian Delegation	SI.DEL@HQ.NATO.INT
Mailbox Spanish Delegation	SP.Del@HQ.NATO.INT
Mailbox Turkish Delegation	TU.del@HQ.NATO.INT
Mailbox UK Joint Delegation	UK.Del@HQ.NATO.INT
Mailbox United States Del (Mission)	US.Del@HQ.NATO.INT

**SHAPE FINAQ AQM:**

<b>NAME</b>	<b>NS E-mail address</b>
SHAPE J8 AQM HOVAERE, Danny NIC	DANNY.HOVAERE@shape.nato.int
SHAPE J8 AQM SAM GIACOMELLO, Carlo NIC	Carlo.GIACOMELLO@shape.nato.int
SHAPE J8 AQM SAM MASTROCINQUE, Giordano NIC	Giordano.MASTROCINQUE@shape.nato.int
SHAPE J8 AQM SAM HINNENS, Valerie	Valerie.HINNENS@shape.nato.int
SHAPE J8 AQM SAM OAKES, Robert NIC	Robert.OAKES@shape.nato.int
SHAPE J8 AQM GOMEZ, Miguel, Lt Col	Miguel.GOMEZ@shape.nato.int