

NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)
Pre-Solicitation Notice
NATO Competitive Procurement

PROVIDE IMAGERY EXPLOITATION AND VISUALISATION TOOLS

NCIA Reference #: RFP-424252-IMINT

Date of NPO Publication: 10/11/2026

Anticipated Solicitation Release Date: 01/12/2026
Anticipated Solicitation Closing Date: 02/02/2027
Anticipated Contract Award Date: 31/05/2027

Rough Order of Magnitude[1]: EUR 37,500,000.00

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[1] This Rough Order of Magnitude is informational only and reflects NCIA's estimate. Actual contract value may vary based on competitive submissions. The total amount presented as a ROM comprises the provision of the Imagery Exploitation and Visualisation Tools (IMINT), their integration into the NATO environment, and the initial training required to bring the capability into effective use. The ROM also considers a five (5)-year O&M optional period after Final System Acceptance.

Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement (link). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in the subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA.

1. **Title of Procurement Opportunity**

Provide Imagery Exploitation and Visualisation Tools (IMINT)

2. **Description of Requirement**

Through its upcoming procurement, NATO will provide analysts with Commercial off-the-Shelf (COTS) software tools to optimize imagery processing, exploitation, and dissemination in support of producing Imagery Intelligence (IMINT). This capability will directly strengthen operational planning and strategic decision-making. Beyond phased software testing, integration and accreditation, and deployment at key NATO sites, the initiative focuses heavily on user enablement through comprehensive training and structured knowledge transfer. The long-term lifecycle strategy includes continuous operations and maintenance, sustained across the capability lifecycle; coupled with interoperability to seamlessly integrate the new capability with NATO's existing enterprise systems.

3. **Vendor Eligibility**
   - **a.** Participation in this Procurement Opportunity is restricted to vendors from participating NATO nations.

   - **b.** This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

4. **Access to Solicitation Documentation**
   - **a.** Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:

i. Vendors must obtain a valid Declaration of Eligibility (DoE) through their National Authorities in order to be included in the Bidder's List and to participate should the solicitation be issued.

ii. A template of the DoE is provided in the Annex to this NPO for reference and completion.

iii. The prospective Bidder is responsible for arranging for their National Authority to complete the form. The signed DoE must be transmitted directly by the National Authority to the Point of Contact (PoC) identified in this NPO.

iv. The DoE must be received by NCIA's PoC not later than 30 November 2026, which is 20 calendar days after the date of this NPO.

v. Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.

5. Security Requirements

a. This opportunity is classified as NATO SECRET (NS) and interested vendors are required to meet this security level.

6. Language of Solicitation and Bid Submission

a. Solicitation Documentation and Proposal Submission Language(s): English

7. Additional Engagement Opportunities

a. The NCIA may organize the following engagement activities:

i. Industry Day: Not applicable.

ii. Pre-Bid Conference: 15 December 2026, via web conference.

End of Notification

NATO Communications and Information Agency (NCIA)

Acquisition Office
NCIA/ACQ/2026/ 16889

Date:

Declaration of Eligibility for NATO Competitive Procurement[2]

To: NCIA Procurement Authority

Subject: Declaration of Eligibility for NATO Competitive Procurement

Reference: Solicitation Number: RFP-424252-IMINT

This Declaration of Eligibility (DoE) must be read in conjunction with the Notice of Procurement Opportunity (NPO), or other applicable solicitation document, which may include opportunity-specific or additional DoE requirements.

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

a. Vendor Name:

b. Address:

c. Point of Contact/Title: Mr./Ms.:

d. Email Address:

e. Phone #:

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is eligible to initiate the process required to be security cleared to up to *[insert NATO Security Classification]*.

_____

Signature
[Name of National Responsible Authority]
[insert Country of Origin]

[2] The DoE should be substantially similar to this sample. Prospective Bidders should provide the relevant information about their company to their National Authority.