



TO: BC's Distribution List for NATO Competitive Procurement

DATE: 07 August 2026

Subject: Notification of Intent (NOI) to issue a tender to enter into a Basic Ordering Agreement (BOA) for the provision of multi-modal transportation services to Allied Command Operations (Multiple locations).

REFERENCE: Bi-SC Procurement Directive 060-070 dated 30 June 2015 & Procedure for NATO Competitive Procurement AC/4-D(2025)0008 dated 23 July 2025.

1. In accordance with the stipulations of the Directive and Procedure at Reference, the following information is provided on a tender that this Headquarters has the intention to release.

|                       |   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-----------------------|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| RFP reference number  | : | RFP-ACO-BOA-26-08                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Title RFP             | : | Basic Ordering Agreement for the provision of multi-modal transportation services to Allied Command Operations (Multiple locations)                                                                                                                                                                                                                                                                                                                             |
| Requirement           | : | The purpose of this request for proposals is to award Basic Ordering Agreements (BOAs) for the provision of Multi-Modal Transportation (MMT) services in order to fulfil specific Allied Command Operations' (ACO) transportation requirements (equipment and personnel). MMT requirements consist of providing transport solutions by air, sea, road, rail, (or a combination of them), primarily within Europe, to include Turkiye, and eventually worldwide. |
| Type of contract      | : | Basic Ordering Agreement.                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Estimated Value       | : | Between 300,000 EUR and 780,000 EUR per year. Estimative total cumulative value of contract: not to exceed 1,560,000 EUR.                                                                                                                                                                                                                                                                                                                                       |
| Period of performance | : | One base period of 1 year from 1 <sup>st</sup> January 2027 to 31 <sup>st</sup> December 2027 + one 1-year optional period.                                                                                                                                                                                                                                                                                                                                     |
| Bidding procedure     | : | Selection based on technical criteria. This requirement will be competed on the ACO bidding portal: <a href="https://aco.procureware.com">https://aco.procureware.com</a> . Eligible firms who are interested to participate in this competition are invited to apply for registration on the ACO ebid portal unless they already hold the status of approved/registered vendor.                                                                                |
| Funding               | : | Military Budget.                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Classification        | : | NATO UNCLASSIFIED.                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Issue Date            | : | August 2026 planned.                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Closing Date          | : | End of September 2026, planned.                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Eligibility           | : | Eligibility in accordance with NATO procurement policy.                                                                                                                                                                                                                                                                                                                                                                                                         |
| Delivery location(s)  | : | Multiple locations.                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Partial bidding       | : | Is not authorized.                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Web site(s)           | : | <a href="https://shape.nato.int/financeandacquisition/page136374522">https://shape.nato.int/financeandacquisition/page136374522</a><br><a href="https://aco.procureware.com">https://aco.procureware.com</a> .                                                                                                                                                                                                                                                  |

2. SHAPE will directly submit this RFP using the ACO eBid portal to all potential bidders and will provide a short information notice of the tender documents on the Web sites above. Firms that have already been identified are listed in the NOI Annex.

3. NATO Delegations are hereby invited to nominate, **by email and before 19 August 2026**, the name, full address, Point of Contact, telephone and email address of other potential bidders established within their respective country. This and any other correspondence hereto is to be addressed to:

**SHAPE / FINAC – Acquisition Management Branch**

Attn: Ms Élodie DUVAL – Contracting Officer

Boite/PO Box 18/A

Tel: +32 (0)65 44 48 16

E-mail: [elodie.duval@nato.int](mailto:elodie.duval@nato.int) & [pedro.sanchez-sanchez@nato.int](mailto:pedro.sanchez-sanchez@nato.int)

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in the Annex to this NOI.

***ORIGINAL SIGNED***

Frédéric SALARNIER

Acting ACO Head of Contracts

SHAPE – FINAC, Acquisition Management Branch