



HEADQUARTERS ALLIED JOINT FORCE COMMAND NAPLES
QUARTIER GENERAL DU COMMANDEMENT INTERALLIE
DE FORCES INTERARMEES NAPLES
FINANCE DIRECTORATE (J8)
PURCHASING & CONTRACTING BRANCH
Via Madonna del Pantano snc, 80014 Giugliano in Campania,
Loc. Lago Patria, Naples, Italy

Our Ref: JFCNP/FINDIR(J8)/P&C/HQ/26-74

Tel: +39 081-721-3732

Date: 26 June 2026

NCN: 433 + ext 3732

TO: BC's Distribution List for NATO Competitive Procurement

Subject: **Notification of Intent (NOI) to issue an Invitation for Bid (IFB) to award a contract for the Provision of Grounds Maintenance Services at JFC Naples**

REFERENCE: Bi-SC Procurement Directive 060-070, dated 30 June 2015

1. In accordance with the stipulations of the Directive at Reference, Annex C, the following information is provided on an Invitation for Bid (IFB) that this Headquarters has the intention to release.

IFB reference number: IFB-ACO-NAP-26-06

Title of IFB: Grounds Maintenance Services at JFC Naples

Requirement: The purpose of this Invitation for Bid (IFB) is to award a Contract for the Provision of Grounds Maintenance Services at JFC Naples. The Contractor shall provide all necessary personnel, materials, equipment, tools, specialized products, supervision, and management resources required to deliver green-area maintenance services at a consistently high-quality standard.

Type of contract: Firm Fixed Price (FFP)

Period of performance: 01 January 2027 – 31 December 2031 (1 base year + 4 optional one-year extensions).

Bidding procedure: Lowest price technically compliant.

The ACO eBid Portal will be used for the competition

The URL: <https://aco.procurement.com>

“Eligible firms who are interested to participate in this competition are invited to apply for registration on the ACO eBid portal unless they already hold the status of approved/registered vendor”

Funding: Ground Maintenance Green Areas (NATO Share)
104.202X.721611.HN.IH1.C01.401.AH1.000.100.000
Ground Maintenance Green Areas (Host Nation Share)
Z01.202X.721611.EM.IH1.000.000.LSA.000.100.000
Ground Maintenance Parco Leonardo (MWA)
ZNC.202X.7216611.Z3.IH1.000.411.000.000.100.000
Ground Maintenance Sport Field (NATO act. 411)
104.202X.721611.AS.IH1.C01.411.AH1.000.100.000

Estimated total cumulative contract value (base year + option years): 1,780,125.59 €

Classification: NATO UNCLASSIFIED

Issue Date: 01 SEP 2026

Closing Date: 20 OCT 2026

Eligibility: Eligibility in accordance with NATO procurement policy

This invitation to bid is not open to (1) Joint Venture and or any type of temporary grouping of companies (2) Consortium of firms/companies.

Delivery location(s): Headquarters Joint Force Command Naples

Partial bidding: Is not authorized

Web site: <https://shape.nato.int/financeandacquisition/page136374522>
<https://aco.procureware.com>

Interested firms are invited to apply for registration on the ACO procureware portal unless they already hold status of approved vendor on the portal.

2. JFC HQ Naples will directly submit this IFB using the ACO eBid portal (<https://aco.procureware.com>) to all potential bidders and will provide a short information notice of the tender documents on the Web site above. Firms that have already been identified are listed in the NOI annex.

3. NATO Delegations are hereby invited to nominate, **by email and before 10 JUL 2026**, the name, full address, Point of Contact, telephone and email address of other potential bidders established within their respective country. This and any other correspondence hereto are to be addressed to:

HQ JFC Naples Finance Directorate (J8) - Purchasing & Contract Branch

Lt.Col. Luca DI MARTINO, ITA Army, Contracting Officer

Via Madonna del Pantano, Loc. Lago Patria

80014, Giugliano in Campania, (Naples) ITALY

Tel: +39 081 721 3732

E-mail: luca.dimartino@nato.int

Cc

Mr. Federico CASCELLA, Contract Administrator
Via Madonna del Pantano, Loc. Lago Patria,
80014, Giugliano in Campania, (Naples) ITALY
Tel: +39 081 721 6540
E-mail: federico.cascella@nato.int

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in the Annex to this NOI.

[original signed]

Signature

Lt.Col. Luca DI MARTINO, ITA Army
Contracting Officer