



HEADQUARTERS ALLIED JOINT FORCE COMMAND BRUNSSUM
QUARTIER GÉNÉRAL DU COMMANDEMENT DES FORCES
INTERARMÉES INTERALLIÉES À BRUNSSUM
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THE NETHERLANDS
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Date:	23 July 2026		

TO: BC's Distribution List for NATO Competitive Procurement

SUBJECT: NOTIFICATION OF INTENT (NOI) TO ISSUE AN INVITATION FOR BID (IFB) FOR A CONCESSIONAIRE CONTRACT FOR DUTY FREE AND TAX-FREE RETAIL AT HQ JFC BRUNSSUM, THE NETHERLANDS

1. In accordance with the stipulations of the Bi-SC procurement Directive 60-70, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release.

IFB reference number	: IFB-ACO-BRU-26-04
Title of IFB	: Concessionaire contract for duty free and tax-free retail at HQ JFC Brunssum, The Netherlands.
Requirement	: Concessionaire contract for the sale of duty free goods and tax free retail items to eligible staff assigned or administered by JFCBS. Contractor will operate two facilities, the primary at Brunssum, The Netherlands, the second location at Eibergen, The Netherlands. Satellite units will be served through online ordering and delivery at duty locations.
Type of contract	: Firm Fixed Price, Indefinite Delivery Indefinite Quantity
Period of performance	: Base Period of 1 April 2027 to 31 March 2032, no further extensions or automatic options beyond the maximum period of performance.
Bidding procedure	: Lowest price technically compliant; the ACO Electronic Bidding Portal will be used for the competition URL: https://aco.procureware.com . Eligible firms who are interested to participate in this Competition are invited to apply for registration on the ACO Electronic Bidding portal unless they already hold status of approved/registered vendor.
Funding	: Concessionaire contract at no cost to NATO; estimated annual turnover of €2,500,000 and an estimated annual concession fee payable to NATO of at least €200,000
Classification	: NATO UNCLASSIFIED
Issue Date	: 24 August 2026, planned

Closing Date : 15 October 2026, planned
Eligibility : Eligibility in accordance with NATO procurement policy.
Delivery location : Allied Joint Force Command Headquarters Brunssum,
Brunssum
The Netherlands
And
1GNC CISBN
Eibergen
The Netherlands
Partial bidding : Partial bidding is not authorized.
Web sites : <https://shape.nato.int/financeandacquisition/page136374522>
<https://aco.procureware.com/home>

2. JFCBS will directly submit this IFB using the ACO eBid portal to all potential bidders and will provide a short information notice of the tender documents on the websites above. Firms that have already been identified are listed in the NOI Annex.

3. NATO Delegations are hereby invited to nominate, by email and before **22 AUGUST 2025**, the name, full address, point of contact, telephone and email address, of other potential bidders established within your country. This and any other correspondence hereto is to be addressed to:

Mr Mark VAN DER GOORBERGH
Email: Mark.vandergoorbergh@nato.int
Tel: +31 (0)45 526 3665

Or

HQ JFC Brunssum
J8 P&C Branch
Attn.: Mr Mark VAN DER GOORBERGH
Rimburgerweg 30,
6445 PA Brunssum
THE NETHERLANDS

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders which is provided in the Annex to this NOI.

FOR THE FINANCIAL CONTROLLER, HEADQUARTERS ALLIED JOINT FORCE
COMMAND BRUNSSUM

(original signed)

Mark van der Goorbergh
NATO Civilian
JFCBS Senior Contracting Officer