



SUPREME HEADQUARTERS ALLIED POWERS EUROPE
GRAND QUARTIER GÉNÉRAL DES PUISSANCES ALLIÉES
EN EUROPE
Mons - Belgium



TO: BC's Distribution List for NATO Competitive Procurement

DATE: 16 July 2026

Subject: **Notification Of Intent (NOI)** to issue an Invitation For Bid (IFB) for the provision of NATO Open Source Visualisation Analytics (NOVA) to SOFCOM

1. In accordance with the stipulations of the Bi-SC procurement directive 60-70, Annex B, the following information is provided on an Invitation For Bid (IFB) that this Headquarters has the intention to release.

IFB reference number: IFB-ACO-SH-26-07
Title of IFB: Provision of NATO Open-Source Visualization Analytics (NOVA)
Requirement: The requirement is for the provision to SOFCOM of unclassified, hyperscale commercial-cloud data repository with integrated AI-enabled analytics and visualization, and with the ability to containerize data within separate security environments at differing levels of protection.
Type of contract: Indefinite Delivery, Requirements type contract
Estimated value: Build-out phase: 7.6 MEURO
Sustainment phase: 6.7 MEURO
Period of performance: Initial Operational Capability (IOC): + 8 weeks from contract award
Final Operational Capability (FOC): + 12 weeks from contract award
Sustainment phase: 12 months following the build-out
Bidding procedure: Lowest price - technically compliant bid.
Funding: NSIP – Acceleration Fund
Issue Date: End of August 2026, planned
Closing Date: Beginning October 2026, planned
Eligibility: Firms (1) that originate and are chartered/incorporated within one of the NATO-member nations, (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within one of the NATO-member nations, (3) that have performed at least three contracts within the last five years substantially similar in scope and magnitude to the requirement described in the solicitation.
Delivery location(s): SHAPE (Mons, Belgium)
Partial bidding: It is NOT authorized.
Web site(s): <https://shape.nato.int/financeandacquisition/page136374522>
<https://aco.procureware.com>; Interested firms are invited to apply for registration on the ACO Procureware portal unless they already hold status of approved vendor on the portal.

2. SHAPE will directly submit this IFB using the ACO Procureware portal to all potential bidders and will provide a short information notice of the tender documents on the Web sites above.

3. NATO Delegations are hereby invited to nominate, **by email and before 20 August 2026**, the name, full address, Point of Contact, telephone and email address of other potential bidders established within their respective country. This and any other correspondence hereto is to be addressed to:

SHAPE / FINAC – ACO Acquisition Management Branch
Attn: Ms. Margaret Brothers, Contracting Officer
B - 7010 SHAPE, Belgium
Tel: +32-(0)65.44 53 47 - E-mail: margaret.brothers@nato.int

4. In order to preserve the integrity of the acquisition process, NATO Delegations are kindly requested not to distribute the list of the potential bidders already identified, which is provided in the Annex to this NOI.

/Original Signed/

Frederic SALARNIER

Acting ACO Head of Contracts

SHAPE – FINAC, Acquisition Management Branch

Annex: List of potential bidders already identified by SHAPE