



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)  
Pre-Solicitation Notice  
NATO Competitive Procurement**

**Framework Agreement for Provision of Incident Response Services**

**NCIA Reference #: RFQ-CO-424362-IR**

**Date of NPO Publication: 21/05/2026**

**Anticipated Solicitation Release Date: 30/06/2026**

**Anticipated Solicitation Closing Date: 15/08/2026**

**Anticipated Contract Award Date: 15/11/2026**

**Rough Order of Magnitude<sup>1</sup>: EUR 400,000 annually**

**Point of Contact: Line Sigh, Senior Contracting Officer  
RFQ-CO-424362-IR@NCIA.NATO.INT**

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<sup>1</sup> This Rough Order of Magnitude is informational only and reflects NCIA's estimate. Actual contract value may vary based on competitive submissions.

## Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement ([link](#)). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA.

### 1. Title of Procurement Opportunity

Provision of Incident Response Services and Surge Capacity

### 2. Description of Requirement

NCIA intends to establish a Framework Agreement for the provision of Incident Response services and surge capacity. Under the Agreement, the Agency will engage qualified industry partners to provide NATO with immediate access to specialized expertise, advanced technologies, and scalable resources to effectively prepare for, manage, mitigate, and recover from cyber security incidents.

The Framework will be divided into two Schedules to reflect the nature of the Incident Response requirements of the Agency:

- **Schedule A - Incident Response Retainer:** Incident Response (IR) services will be procured via a prepaid retainer credit model. The retainer will cover 24/7/365 operational readiness and surge capacity for remote and on-site support. The IR Retainer credits will be managed through a Contractor-owned platform, providing an overview of available and spent credits, a top-up and carry-over mechanism, and monthly reporting. The IR Retainer will be renewed annually via Task Orders.
- **Schedule B - On-Demand Cyber Security Services:** The Agency will procure cyber security services for proactive and reactive incident handling from a non-exhaustive catalogue included in the SOW. The services will be procured on an as-needed basis and requested via Task Orders. Each Task Order shall define the scope, objectives, deliverables, required personnel and clearances, and place of performance for each requirement.

The IDIQ Contractor(s) shall deliver both Schedule A and Schedule B services for the duration of the Framework Agreement, which is expected to be for a 3-year period.

### 3. Vendor Eligibility

- a. Participation in this Procurement Opportunity is restricted to vendors from participating NATO nations.

#### 4. Access to Solicitation Documentation

- a. Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:
  - i. Vendors must obtain a valid Declaration of Eligibility (DoE) through their National Authorities in order to be included in the Bidder's List and to participate should the solicitation be issued.
  - ii. A template of the DoE is provided in the Annex to this NPO for reference and completion.
  - iii. The prospective Bidder is responsible for arranging for their National Authority to complete the form. The signed DoE must be transmitted directly by the National Authority to the Point of Contact (PoC) identified in this NPO.
  - iv. The DoE must be received by NCIA's PoC not later than **10 June 2026**, which is 20 calendar days after the date of this NPO.
  - v. Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.

#### 5. Security Requirements

- a. The solicitation package is anticipated to be NATO UNCLASSIFIED.
- b. The successful bidders may be required to handle and store classified information up to the level of NATO SECRET. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to NS cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.

#### 6. Language of Solicitation and Bid Submission

- a. Solicitation Documentation and Proposal Submission Language(s): English

**End of Notification**

Date:

**Declaration of Eligibility for NATO Competitive Procurement<sup>2</sup>**

**To:** NCIA Procurement Authority

**Subject:** Declaration of Eligibility for NATO Competitive Procurement

**Reference:** Solicitation Number:

*This Declaration of Eligibility (DoE) must be read in conjunction with the Notice of Procurement Opportunity (NPO), or other applicable solicitation document, which may include opportunity-specific or additional DoE requirements.*

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:
  - a. **Vendor Name:**
  - b. **Address:**
  - c. **Point of Contact/Title:** Mr./Ms.:
  - d. **Email Address:**
  - e. **Phone #:**
2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is eligible to initiate the process required to be security cleared to up to *[insert NATO Security Classification]*.

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Signature  
*[Name of National Responsible Authority]*  
*[insert Country of Origin]*

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<sup>2</sup> The DoE should be substantially similar to this sample. Prospective Bidders should provide the relevant information about their company to their National Authority.

## Distribution List

### NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

### Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

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