



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)  
Pre-Solicitation Notice  
NATO Competitive Procurement**

**COTS IT Hardware and Associated Support – Server and Storage Equipment  
Indefinite Delivery, Indefinite Quantity (IDIQ) Framework**

**NCIA Reference #: IFB-CO-424340-e-FIT**

**Date of NPO Publication: 12/02/2026**

**Competition Type: ICB Lowest Price Technically Compliant  
Not to Exceed Ceiling Amount of: EUR 150,000,000**

**Anticipated Solicitation Release Date: Q2 2026**

**Anticipated Solicitation Closing Date: Q2 2026**

**Anticipated Contract Award Date: Q2 2026**

**Point of Contact: Alessandra Gargiulo, Senior Contracting Assistant  
IFBCO424340eFIT@ncia.nato.int**

- References:**
- A. PO(2025)0198, Procurement Policy for NATO Common Funding
  - B. AC/4-D(2025)0008/BC-D(2025)0127, Investment Committee, Budget Committee Procedure for NATO Competitive Procurement
  - C. AC/337-D(2016)0014-REV3, NCI Organisation Financial Rules and Procedures

## Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement ([link](#)). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA.

### 1. Title of Procurement Opportunity

The Enterprise Frequent and Swift Transaction (e-FAST) Contracts Programme is an NCIA Strategic Sourcing Initiative to offer best in class NATO-wide contract vehicles to quickly meet requirements for common goods and services.

Within the Programme the NCI Agency is seeking to establish a framework agreement for COTS IT Hardware and Associated Support - Server and Storage Equipment.

The NCIA is seeking to establish a framework agreement serving as the preferred vehicle for commercial IT on an "as needed" basis. A single award firm-fixed price Indefinite Delivery, Indefinite Quantity (IDIQ) contract, duly named e-FIT.

### 2. Description of Requirement

- a. The e-FIT IT equipment IFB will establish one IDIQ Delivery Order Contract for IT Server and Storage Equipment for use at a NATO Enterprise Level and allows for multiple funding sources such as NSIP, MB, and 3rd Party purchases.
- b. The scope of work will cover hardware, software, and licenses for server and storage systems. The scope will additionally include all associated accessories and sub-components, such as cables, SFPs, storage media, batteries, and power supplies, together with applicable warranty and support services. When applicable, TEMPEST-certified equipment (SDIP-27/3), including certification corresponding to the required TEMPEST level, may be requested. TEMPEST testing shall be performed by a NATO-approved TEMPEST provider. The scope may require to provide technicians and/or engineers at designated locations to support installation activities.
- c. The Proposed Contract will provide equipment to all authorized NATO Command Locations in Europe, North America and Türkiye; as well as, to any eligible Third Parties or any Nation which has requested the NCI Agency to function as Host Nation.

- d. The Proposed Contract is envisioned to include various performance options, in terms of volume discounts against published Original Equipment Manufacturer (OEM) commercial pricelist/commercial catalogue pricing, expedited deliveries, and support.
- e. Rapid Procurement Vehicles, such as IDIQ, are NATO-wide contract vehicles to quickly meet requirements for Information and Communications Technology (ICT) goods and services with the aim to maximize competition and value for money. They are uniquely designed to drive standardization, acceleration of project delivery, flexibility and benefits of volume-based discounts, while providing a quick turnaround solution to overcome service or equipment deficiencies at all levels.
- f. The IDIQ will set forth the broad requirement and will provide an overarching set of terms and conditions.
- g. The resulting lowest price, technically compliant bid would be awarded the relevant contract to complete the work detailed in the Statement of Work through individually placed task orders. There is no guarantee of any work through the IDIQ framework.
- h. Period of performance is anticipated to be five years from the contract award date or until the maximum ceiling is reached, whichever occurs first.
- i. Funding obligation shall occur at the time a task order is placed against the IDIQ contract.

### 3. Vendor Eligibility

- a. Participation in this Procurement Opportunity is restricted to vendors from participating nations to be indicated in the solicitation documents. Vendors from non-participating nations are not eligible to serve as prime contractors or sub-contractors.
- b. This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

### 4. Access to Solicitation Documentation

- a. Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:
  - i. Obtaining a Declaration of Eligibility (DoE) through the Vendor's National Authorities to be included in the Bidder's List.
  - ii. To participate should the solicitation be issued, prospective Bidders must hold a valid DoE issued by their National Delegation to NATO.
  - iii. A template of the DoE is provided in the Annex to this NPO for reference and completion. The prospective Bidder is responsible for arranging for their National Delegation to complete the form and to transmit the signed DoE directly to the Point of Contact (PoC) identified in this NPO.

- iv. Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.
- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to [IFBCO424340eFIT@ncia.nato.int](mailto:IFBCO424340eFIT@ncia.nato.int) not later than 12 March 2026, which is 28 calendar days after the date of this letter.

## 5. Language of Solicitation and Bid Submission

- a. Solicitation Documentation and Proposal Submission Language(s): English

## 6. Additional Engagement Opportunities

- a. The NCIA may organize the following engagement activities:
  - a. **Industry Day:** Not Applicable
  - b. **Pre-Bid Conference:** Not Applicable

### For the Chief of Acquisition:

Alessandra Gargiulo  
Senior Contracting Assistant

### Annexes:

- A. Declaration of Eligibility for NATO Competitive Procurement
- B. Distribution List

**End of Notification**



Acquisition Office  
NCIA/ACQ/2026/ 06775

Date:

**Declaration of Eligibility for NATO Competitive Procurement**

**To:** NCIA Procurement Authority  
**Subject:** Declaration of Eligibility for NATO Competitive Procurement  
**Reference:** Solicitation Number: **IFB-CO-424340-eFIT**

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

- a. **Vendor Name:**
- b. **Address:**
- c. **Point of Contact/Title: Mr./Ms.:**
- d. **Email Address:**
- e. **Phone #:**

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.

3. **Extension to Other NCP Opportunities<sup>1</sup>.** In addition to the referenced project, this Declaration of Eligibility may be used for other NCIA NCP opportunities, and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

Yes

No

\_\_\_\_\_  
Signature  
*[Name of National Responsible Authority]*  
*[insert Country of Origin]*

<sup>1</sup> Note to Vendor: If "Yes" is checked, then present this Declaration of Eligibility for expressed interest in other NCIA NCP Opportunities

## Annex B – Distribution List

### NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

### Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

### NATO HQ

NATO Office of Resources, Management and Implementation Branch  
Attn: Deputy Branch Chief

Budget Committee Secretariat

### NCI Agency – Internal Distribution

All NATEXs

Registry (for Distribution)