



**NOTIFICATION OF PROCUREMENT OPPORTUNITY (NPO)**  
**Pre-Solicitation Notice**  
**NATO Competitive Procurement**

**Community of Interest (CoI) Services Installations to SOF C2 CIS**

**NCIA Reference #: IFB-CO-424322-SOF**

**Date of NPO Publication: 28/01/2026**

**Estimated Value: EUR 4,500,000**

**Anticipated Solicitation Release Date: 31/03/2026**

**Anticipated Solicitation Closing Date: 30/05/2026**

**Anticipated Contract Award Date: 30/09/2026**

**Point of Contact: Raymond Darnell, Senior Contracting Officer**  
**IFB-CO-424322-SOF@ncia.nato.int**

## Introduction

The NATO Communications and Information Agency (NCIA) hereby notifies the following Procurement Opportunity in accordance with the Procedure for NATO Competitive Procurement ([link](#)). This notification is issued to foster open and fair competition among eligible vendors from participating nations. This notification does not constitute a commitment to award a contract.

Vendors are invited to review the requirements described herein and to submit their bids in accordance with the instructions provided in this notification and subsequent solicitation documentation. All interested vendors are reminded that timely registration and compliance with eligibility requirements are essential, as deadlines for submission may not be extended. Vendors are advised to regularly check for updates to this notification.

This opportunity reflects NATO's commitment to transparency, equal treatment of suppliers, and the efficient delivery of goods, works, and services in support of NATO missions and participating nations.

All eligible and responsible sources may submit a quotation, bid, or proposal, which shall be considered by the NCIA.

### 1. Title of Procurement Opportunity

- a. Community of Interest (Col) Services installations and configuration to SOF C2 CIS

### 2. Description of Requirement

- a. The scope of this contract covers activities related to the installation and basic (standard) configuration of selected Community of Interest (Col) Services (approximately 20), formerly referred to as Functional Area Services. These software applications, including associated databases and dependencies, will be deployed across elements of the SOF C2 CIS capability, including the Mission Anchor Function (MAF) and Deployable Points of Presence (DPoPs) supporting the Special Operations Component Command (SOCC), its Forward element (SOCC FWD), Special Operations Task Group (SOTG), Special Operations Planning Liaison Element (SOPLE), Special Operations Liaison Element (SOLE), and Special Operations Liaison Officers (SOLO). The Col Services will also be installed on SOF C2 CIS training and reference systems.
- b. The scope additionally includes contributions to the preparation of End User Device (EUD) Golden Images and the provision of twelve (12) weeks of Early Life Support (ELS), including incident management and responses to requests for information (RFIs).
- c. Project execution is expected to take place between Q4 2026 and Q2 2028 and will be organised into multiple discrete installation events, currently foreseen as approximately eight (8) server-side installation events (covering MAFs, SOCCs, and SOTGs) and up to six (6) Golden Image contribution events. Installation activities are expected to be performed primarily at Brunssum, with one MAF installation event planned to take place in Naples, and may be adjusted as required in alignment with the availability of hardware delivered by related SOF

C2 projects.

- d. The award criterion will be Lowest Price Technically Compliant (LPTC). Further details will be provided in the solicitation documentation.
- e. For the implementation and performance of the contract, the security classification is "NATO Unclassified (NU)". "NU" level is the highest access to NATO classified information given.
- f. Nevertheless, under the NATO Physical, Personnel and Industrial Security Directives, Contractor's personnel visiting or working, unescorted, at NCI Agency/NATO premises in connection with this Contract shall hold a NATO SECRET security clearance valid for the duration of the Contract. For this reason, the Contractor shall have the appropriate Facility Security Clearance (FSC) and obtain the necessary Personnel Security clearances (PSC). This requirement applies to all subcontracts issued by the Contractor for the effort under this prime Contract.

### **3. Vendor Eligibility**

- a. Participation in this Procurement Opportunity is restricted to vendors from participating nations to be indicated in the solicitation documents. Vendors from non-participating nations are not eligible to serve as prime contractors or sub-contractors.
- b. This restriction applies to the eligibility of the vendors only and does not require that the goods, works, or services themselves be manufactured or produced within participating nations.

### **4. Access to Solicitation Documentation**

- a. Interested vendors may participate to and access the solicitation documentation for this Procurement Opportunity as of the Anticipated Solicitation Release Date as follows:
  - i. Obtaining a Declaration of Eligibility (DoE) through the Vendor's National Authorities to be included in the Bidder's List.
  - ii. To participate should the solicitation be issued, prospective Bidders must hold a valid DoE issued by their National Delegation to NATO.
  - iii. A template of the DoE is provided in the Annex A to this NPO for reference and completion. The prospective Bidder is responsible for arranging for their National Delegation to complete the form and to transmit the signed DoE directly to the Point of Contact (PoC) identified in this NPO.
  - iv. Prospective Bidders are advised to initiate this process early, as NCIA cannot request or obtain a DoE on behalf of a prospective Bidder. Failure to ensure that a valid DoE has been received by the PoC may result in exclusion from the solicitation process.

### **5. Language of Solicitation and Bid Submission**

- a. Solicitation Documentation and Proposal Submission Language(s): English

**6. Additional Engagement Opportunities**

- a. The NCIA may organize the following engagement activities:
  - i. **Industry Day:** Not applicable
  - ii. **Pre-Bid Conference:** Online conference to be held approximately 2-3 weeks after solicitation release

**For the Chief of Acquisition:**

**JeanLuc Guellec** Digitally signed by JeanLuc Guellec  
Date: 2026.01.28 14:24:59 +01'00'

Jean-Luc Guellec  
Principal Contracting Officer

*On behalf of:*  
Raymond Darnell  
Senior Contracting Officer

**Annexes:**

Declaration of Eligibility for NATO Competitive Procurement  
Distribution List

**End of Notification**

**Annex A**

Date:

**Declaration of Eligibility for NATO Competitive Procurement**

**To:** NCIA Procurement Authority [email to IFB-CO-424322-SOF@ncia.nato.int]

**Subject:** Declaration of Eligibility for NATO Competitive Procurement

**Reference:** Solicitation Number: IFB-CO-424322-SOF

1. With reference to the above-mentioned NATO Competitive Procurement (NCP) opportunity, the following *[insert Country of Origin]* vendor has expressed an interest in receiving the solicitation document:

- a. **Vendor Name:**
- b. **Address:**
- c. **Point of Contact/Title: Mr./Ms.:**
- d. **Email Address:**
- e. **Phone #:**

2. I certify that this vendor has the necessary financial, technical and professional competence to be admitted by the Government of *[insert Country of Origin]* as a bidder were it responsible for awarding a contract of this nature. The vendor listed above is security cleared to the level of this procurement opportunity.

3. **Extension to Other NCP Opportunities<sup>1</sup>**. In addition to the referenced project, this Declaration of Eligibility may be used for other NCIA NCP opportunities, and is valid for the vendor in paragraph 1 for a period of three (3) years, unless rescinded in writing by the National Responsible Authority of *[insert Country of Origin]*.

Check one:

☐ Yes

☐ No

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Signature  
*[Name of National Responsible Authority]*  
*[insert Country of Origin]*

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<sup>1</sup> Note to Vendor: If "Yes" is checked, then present this Declaration of Eligibility for expressed interest in other NCIA NCP Opportunities

Distribution List

Internal:

NCIA – CAB Mailbox

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All NATO Delegations

NATO Embassies in Brussels (Attn: Commercial Attaché)

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