

## Notification of Intent to Request Quotations

*Method: Basic Ordering Agreement Plus (BOA+)*

### Enhance and Sustain Modern Tactical Secure Voice Radio (HF) Capability

**NCI Agency Reference #: RFQ-CO-424288-TSVR**

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**Estimated Amount:** 3,109,883 EUR

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**NOI Closing Date:** 29 August 2025

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**Solicitation Release Date:** Anticipated on 3 October 2025

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**Solicitation Closing Date:** Anticipated on 31 January 2026

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**Contract Award Date:** Anticipated on 15 May 2026

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**Competition Type:** BOA+ Lowest Priced Technically Compliant

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The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement, installation and testing of static site equipment such as static antennae, amplifiers and network equipment for NATO HF static sites.

The list of prospective bidders is attached. Interested companies already holding an active Basic Ordering Agreement (BOA) with the NCI Agency may contact the point of contact below, to request inclusion on the list.

**\*\*Neo eProcurement Registration\*\***

*Attention Suppliers,*

*The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in Neo. This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.*

**NCI Agency Point of Contact**  
Gazmend Asani, Contracting Officer

**Email:** [RFQ-CO-424288-TSVR@NCIA.NATO.INT](mailto:RFQ-CO-424288-TSVR@NCIA.NATO.INT)

**Annexes:**

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders



**To** : Distribution List

**Subject** : **Notification of Intent to Request Quotations for Enhance and Sustain Modern Tactical Secure Voice Radio (HF) Capability**

**References** :

- A. AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- B. NATO Investment Committee Decision Sheet, AC/4-DS(2024)0026, AC/4(PP)D/28145

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1. In accordance with References A through B, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Enhance and Sustain Modern Tactical Secure Voice Radio (HF) Capability, hereafter referred to as the "Project".
  2. A high-level summary of the Project's requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
  3. The reference for this Project is RFQ-CO-424288-TSVR, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
  4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders, which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
  5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving the RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 29 August 2025, which is 28 calendar days after the date of this letter.
    - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
      - Company name
      - Company address
      - Point of Contact (PoC)
      - PoC email address
      - PoC telephone number



- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to [RFQ-CO-424288-TSVR@NCIA.NATO.INT](mailto:RFQ-CO-424288-TSVR@NCIA.NATO.INT). In order to maximize competition, the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
6. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
  7. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
  8. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED. However, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
  9. The successful bidder will be required to handle and store classified information up to the level of NATO SECRET. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
  10. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
  11. Your assistance in this procurement is greatly appreciated.

**For the Chief of Acquisition:**

Ole Hubner  
Ole Hubner  
Senior Contracting Officer

Digitally signed by  
Ole Hubner  
Date: 2025.08.01  
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## Annex A – Summary of Requirements

Project No. 2019/0CM03311, CP 9C0122

### 1. Background Information

The improved cryptographic capabilities require that mobile secure voice equipment, operating up to NATO Secret, is interoperable with both the static and deployed environments. This requirement will allow commanders and operational users on the move to communicate with their counterparts in the static and deployed environments. NATO and its partners currently employ a number of different tactical radios in the HF, UHF, VHF frequency ranges which support Tactical Secure Voice with embedded cryptography for COMSEC, TRANSEC and NETSEC. These tactical radios are becoming obsolete and are no longer upgradeable and/or supported by their manufacturers. NATO requires a sufficient pool of HF terminals to support the war-fighter with a mix of static and on-the-pause, and deployable capabilities in all battlespace environments. To be able to support the new tactical radio capabilities, NATO and its partners will need to replace their current tactical radios and the associated static infrastructure. Considering that a significant number of UHF Tactical radios, used for SATCOM purposes, will be replaced under CP 130, a technology refresh of the remaining HF Tactical Radio Infrastructure is needed in order to avoid operational issues, and to maintain interoperability with the new SATCOM equipment. This project addresses the need to perform the technical refresh of the High-Frequency (HF) static infrastructure belonging to NATO Command Structure inventory that will not be covered by other Capability Packages (CPs), in order to support the tactical network requirements of Static Commands, NRF Deployed Operations, NATO CIS Group NATO Signal Battalions.

### 2. Scope of Work

This project will include the procurement of static HF antennas for the 12 operational fixed sites, and the activities of the contractor for installing and integrating the Tactical Secure Voice (TSV) Radio Fixed Site antennas and ancillaries at the static command locations.

A Fixed Site installation will consist of a Broadband HF antenna, a set of batteries, battery charger, power supply, data / RF cables, amplifier, coupler, wheeled hard side transit/storage case that can be vertically stacked for multiple network operations, plus associated outdoor equipment. For each of the Fixed Sites, the radios will be connected to a voice matrix switch that allows patching the TSV HF radio voice service to a matrix audio solution.

The overall project scope of work includes the following works strands:

- The provision of all necessary equipment related to Fixed Site configurations;
- All installation and testing activities and covers all travel costs of the contractor for site surveys and installation work at the NATO sites;
- The Contractor's Project Management effort;

- All logistic support tasks to include Integrated Product Support (IPS), including but not limited to: User Training, Training and Operational Manuals, reliability, availability, maintainability and testability (RAMT), spares provisioning, spares packaging, handling and transportation, and all associated documentation.
- It also includes a 1-year warranty after Provisional System Acceptance of each Fixed Site installation.

### **3. Period of Performance**

- a. The Period of Performance is anticipated to start in Q2 2026 and end in Q2 2027. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

### **4. Warranty and O&M Support**

- a. Following acceptance of the final operational delivery, the contract will require warranty for any hardware and software delivered.
- b. The contract is expected to include O&M support following acceptance of the final operational delivery.