

**Notification of Intent - BOA Announcement**  
*Method: Basic Ordering Agreement Plus (BOA+)*  
**Cyber Threat Intelligence Analytics Project**  
**NCI Agency Reference #: RFQ-CO-424281-CTI**

---

**Estimated Amount:** 5,100,000.00 EUR

---

**NOI Closing Date:** 3 September 2025

---

**Solicitation Release Date:** Anticipated in October 2025

---

**Solicitation Closing Date:** Anticipated in November 2025

---

**Contract Award Date:** Anticipated in March 2026

---

**Competition Type:** BOA+ Lowest Priced Technically Compliant

---

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of a state-of-the-art cyber threat analysis platform as well as services to implement the platform. The Contractor must build an updated and effective solution to receive existing commercial and specific internal feeds, perform the analysis and processing, and integrate to other existing cyber security systems to allow timely, accurate and effective use of the intelligence.

The list of prospective bidders is attached. Interested companies already holding an active Basic Ordering Agreement (BOA) with the NCI Agency may contact the point of contact below, to request inclusion on the list.

**\*\*Neo eProcurement Registration\*\***

*Attention Suppliers,*

*The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.*

**NCI Agency Point of Contact**  
Line Sigh, Senior Contracting Officer

RFQ-CO-424281-CTI@ncia.nato.int

**Annexes:**

- A. Summary of Requirements
- B. Distribution List



### C. List of Prospective Bidders

**To** : Distribution List

**Subject** : **Notification of Intent - BOA Announcement for Cyber Threat Intelligence Analytics Project**

**References** :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Investment Committee Decision Sheet, AC/4(PP)D/28636-ADD1

- 
1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Cyber Threat Intelligence Analytics Project, hereafter referred to as the "Project".
  2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
  3. The reference for this Project is RFQ-CO-424281-CTI, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
  4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
  5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving the RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 3 September 2025, which is 21 calendar days after the date of this letter.
    - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
      - Company name
      - Company address
      - Point of Contact (PoC)
      - PoC email address
      - PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to RFQ-CO-424281-CTI@ncia.nato.int.
6. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
  7. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
  8. Bidders will be required to declare a bid validity of 3 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 3 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
  9. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED. However, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
  10. The successful bidder will be required to handle and store classified information up to the level of NATO RESTRICTED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract. Implementation of the technical solution is also required on high side (NS).
  11. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
  12. Your assistance in this procurement is greatly appreciated.

**For the Chief of Acquisition:**

*[Original Signed By]*

Line Sigh  
Senior Contracting Officer

Line  
Sigh

Digitally signed  
by Line Sigh  
Date:  
2025.08.13  
16:19:12 +02'00'

## **Annex A – Summary of Requirements**

**Project No. 2022/0IS03005, CP9A3201**

### **1. Project Objective**

The project aims to establish a state-of-the-art cyber threat analysis platform. The Contractor shall build an updated and effective solution to receive existing commercial and specific internal feeds, perform the analysis and processing, and integrate to other existing cyber security systems to allow timely, accurate and effective use of the intelligence.

### **2. Scope of Work**

The project encompasses the design, implementation, and licensing of a commercially off-the-shelf ('COTS') platform for the processing and ingestion of CTI data/information originating from different sources already existing in NATO. The work includes:

1. Refinement of Solution Requirements and design;
2. Any implementation activity (installation, configuration, ...) on required network segments with different classifications including NATO UNCLASSIFIED, NATO RESTRICTED and NATO SECRET;
3. Integration to existing systems for input / output flows and hosting infrastructure;
4. Documentation of the implemented solution (e.g. system manuals, administration manuals, user manuals, CIS descriptions, Service Level Agreements, etc.);
5. Support to testing and validation of the solution (i.e. FAT, SAT, and UAT) prior to final deployment;
6. Support to transitioning the implementation from the contractor to operations; and
7. Training on the new CTI capabilities, their operation and usage, and enhancements that these may bring in terms of doctrine (i.e. processes) and interoperability (i.e. ingestion/consumption of CTI data from other sources).

The expected outcome of this project is to have improved CTI handling and sharing capability by introducing automation, improved control and better visibility. This will be achieved through a state-of-the-art CTI capability that is integrated across NATO systems and entities.

This capability will be procured with BOA+ on a Firm Fixed Price Basis to the Lowest Priced Technically Compliant Bidder.

### **3. Period of Performance**

The period of performance is expected to start in Q1 2026 and end in Q1 2029. It is important to note that this timeline represents the anticipated duration of the project and adjustments may be made as per the requirements of the solicitation process and the subsequent contractual arrangements.

#### **4. Warranty and O&M Support**

- a. Following acceptance of the final operational delivery, the contract will require warranty for any software delivered.
- b. The contract is expected to include O&M support following acceptance of the final operational delivery.

## Annex B – Distribution List

### NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

### Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

### NCI Agency – All NATEXs