

Notification of Intent - BOA Announcement

Method: Basic Ordering Agreement Plus (BOA+)

Provision of End User Device equipment for Operational Users(OU) of NATO Deployed CIS

NCI Agency Reference #: RFQ-CO-424259-EUD-DCISOU

Estimated Amount : EUR 13,790,716

NOI Closing Date: 7 July 2025

Solicitation Release Date: Anticipated on 1 September 2025

Solicitation Closing Date: Anticipated on 1 October 2025

Contract Award Date: Anticipated on 28 February 2026

Competition Type: BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of End User Devices (laptops, ancillaries, printers, VTC etc.) for use with NATO deployed CIS.

The list of prospective bidders is attached. Interested companies already holding an active Basic Ordering Agreement (BOA) with the NCI Agency may contact the point of contact below, to request inclusion on the list.

****Neo eProcurement Registration****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCI Agency Point of Contact
Ole Hubner, Senior Contracting Officer

Email: RFQ-CO-424259-EUD-DCIS@ncia.nato.int

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by Ole Hubner
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Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders
- D.

To : Distribution List

Subject : **Notification of Intent - BOA Announcement for Provision of End User Device equipment for Operational Users(OU) of NATO Deployed CIS**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Investment Committee Decision Sheet AC/4(PP)D/28727-ADD1 AC/4-DS(2025)0006

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1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Provision of End User Device equipment for Operational Users(OU) of NATO Deployed CIS , hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
 3. The reference for this Project is RFQ-CO-424259-EUD-DCISOU, and all correspondence concerning this NOI and subsequent RFQ should reference this number.
 4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
 5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving the RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 7 July 2025, which is 33 calendar days after the date of this letter.
 - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address

- Point of Contact (PoC)
- PoC email address
- PoC telephone number

b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to RFQ-CO-424259-EUD-DCIS@ncia.nato.int.

6. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
7. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
8. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
9. National authorities are advised that the RFQ package is anticipated to be NATO UNCLASSIFIED. In addition, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
10. The successful bidder will be required to handle and store classified information up to the level of NATO RESTRICTED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
11. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
12. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Ole Hubner

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Ole Hubner
Senior Contracting Officer

Annex A – Summary of Requirements

Project No. 2021/OIS03210, CP9A2301

1. Project Objective

Provide End User Equipment to Deployed CIS Staff Users to enable the User Staff to properly operate and efficiently exploit NATO Deployed Points of Presence (DPoP) that provide essential CIS services to the deployed NATO operational personnel. EUD for the operational User Staff need to be the same (technology, specification and licences) as the EUD for CIS Support Teams, to ensure interoperability, proper support and efficient troubleshooting.

2. Scope of Work

Provide End User Devices (EUD) to the Staff Users of NATO deployed CIS. EUDs will be used to exploit all operational features enabled by DCIS and will include Transport Cases and the following assets:

EUD	Security	Quantity
Laptop	TEMPEST B	1888
	COTS	412
Printer	TEMPEST B	248
	COTS	56
VoIP	TEMPEST B	524
	COTS	524
Projector	TEMPEST B	0
VTC	TEMPEST B	12
	COTS	8
Keyboard/Mouse	TEMPEST B	1312
KVM	TEMPEST B	520
Monitor	TEMPEST B	1312

3. Period of Performance

The Period of Performance is anticipated to start in Q4-2026 and end in Q2-2028, of estimated non-equal batches (four). It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

4. The successful bidder will be required to procure and install Viasat DARC-SSD 600 into laptops earmarked as NATO Mission Secret (MS) or NATO Secret (NS). All NS and MS equipment and peripherals are required to be certified at TEMPEST Level B.
5. All EUDs will be delivered with a 12-month warranty.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Germany	North Macedonia	
	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Germany	North Macedonia	
	Norway	

NCI Agency – All NATEXs