



## MBC's Distribution List for International Competitive Bidding

**TO:** MBC's Distribution List for Invitation for International Bidding (IFIB) Procedure

**DATE:** 05 May 2025

**SUBJECT:** Notification of Intent to issue an Invitation for International Bidding (IFIB) for Contractor Support to Headquarter Supreme Allied Commander Transformation for Improving NATO's Strategic Space Posture, HQ SACT, Norfolk, Virginia, U.S.A.

1. In accordance with the stipulations of the Bi-Sc Procurement Directive 60-70, Annex C, the following information is provided on an Invitation for International Bidding (IFIB) that this Headquarters has the intention to release:

**IFIB Reference:** ACT-SACT-25-45

**Title of IFIB:** IMPROVING NATO'S STRATEGIC SPACE POSTURE

**Requirement:** HQ SACT is seeking support from an experienced space consultancy company (the contractor) to provide expert assistance to NATO Allied Command Transformation (ACT) in transforming its space enterprise. The Contractor shall leverage its expertise in operational planning, force development, strategic policy, and command and control (C2) architecture to ensure NATO's space capabilities are fully integrated into regional and strategic plans. The Contractor's team shall bring extensive experience in multi-domain integration, space effects planning, and defense policy alignment.

HQ SACT will set out expected tasks and management structures and will request that suppliers propose a structure that best delivers the desired ways of working.

**Type of Contract:** Firm Fixed Price, Deliverable Contract

**Period of Performance:** The base period of performance is 12 months from contract award with four 12-month options periods.

**Bidding Procedure:** Best Value

**Funding:** MBC 257.2025.722303.SA.51A.O2E.000.U22.000.200.000,

Estimate cumulative amount for base year plus four-year-option years is \$7,500,000

**Classification:** A NATO SECRET clearance is required for work on this task and for access to the Headquarters and NATO SECRET Wide Area Network. A Facility Security Certification must be in place before any contract can be

awarded.

**Issue Date:** 10 June 2025, (target date)

**Bid Closing Date:** 22 July 2025, (target date)

**Eligibility:** Companies which have performed similar contracts within the last five years substantially similar in scope to the requirement described in the solicitation. Contractor personnel performing services under the contract must be citizens of a NATO nation. Any contractor personnel who needs access to HQ SACT must possess at least a valid NATO Secret level security clearance. All contractor personnel must have appropriate professional training and experience in related fields.

**Delivery location(s):** The majority of the work under this contract is expected to be performed at the Contractor's facility, HQ SACT, or NATO HQ. The Contractor will be required to attend debrief meetings at HQ SACT. The Contracting Officer's Technical Representative (COTR) or designated representatives may request that the Contractor provide services at other locations, including to conduct interviews and analysis.

**Partial bidding:** Partial Bidding is not authorised.

**Website:** <https://www.act.nato.int/contracting>

2. The solicitation will be posted at <https://www.act.nato.int/contracting> on or about the estimated publishing date. Individual respondents will not receive the solicitation package directly via e-mail. You are hereby invited to nominate, by email or facsimile before **09 June 2025**, the name, full address, Point of Contact, telephone, facsimile number and e-mail address, of other potential bidders established within your country. This and any other correspondence hereto is to be addressed to:

Supreme Allied Commander Transformation  
BUDFIN – Purchasing and Contracting Branch  
Attn: LCDR Juan C. Benavides – Contracting Officer  
Tonya Bonilla – Contracting Officer  
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*//original signed//*

Juan C. Benavides,  
LCDR OF-3 US Navy  
ACT Contracting Officer,  
HQ SACT